

## STACI Electronics Manufacturing Service Overview

STACI has been providing custom-designed products and EMS service solutions to a variety of customers for the past thirteen years. We focus on specific market sectors which include, home appliance, automotive, consumer electronics, food service equipment, health & fitness equipment, heating and air conditioning and the medical electronics industries. We pride ourselves in offering strong design and customer support resources which are located in close proximity to our customers in both the US as well as Europe. Our strengths include our offering of both domestic as well as low-cost offshore manufacturing base for our EMS services, which enable us to deliver a complete solution at globally competitive prices.

For electronic manufacturing services, STACI is the answer to your outsourcing needs.

STACI has a state-of-the-art EMS facility with approximately 60,000 square feet of manufacturing; value added assembly and total turn-key operations. The facility is located in Dongkeng town in the Dongguan city, Guangdong Province, China.

### *STACI's Advantage*

As a leading EMS Manufacturing and Supply Chain Solutions Provider, STACI offers our customers numerous advantages, including:

- Strong design and customer support resources located close to our customers in the United States and Europe
- Low risk and proven path to the benefits of low-cost country manufacturing
- Single source accountability and management for a variety of complementary products and services that allow STACI's customers to be more efficient in supplier management and related areas
- Electronic Manufacturing Services (EMS) capabilities located in both the United States and Asia to service all volume and turn-around needs
- Domestic warehousing
- 24/7 service and attitude
- Complete supply chain solutions provider
- Emphasis on strong, long-term customer relationships
- Dedicated Cross-Functional Customer Focused Teams
- Equity ownership and/or Joint Venture Partnerships with all of STACI's offshore manufacturing facilities

### *Reasons to Choose STACI's Electronic Manufacturing Services*

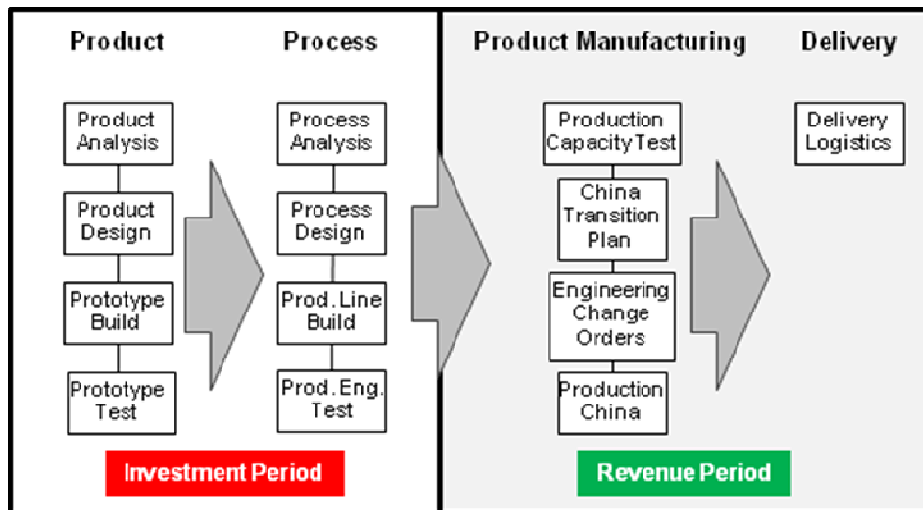
- Immediate Low Cost Country Access to a qualified supply base
- Open Book Costing Methodology
- Wide range of manufacturing and testing facilities
- A highly skilled workforce
- Cost-effective, high quality products built to your specifications
- Around-the-clock engineering support
- Dock-to-dock delivery
- Just-in-time delivery using local and/or regional warehouses

***New Product Introduction Services – US Based***

Inherently, the NPI process is complex. For almost all companies, NPI requires coordinated efforts of numerous teams within the organization, as well as an extended network of partners and suppliers. A new product can contain hundreds to thousands of new parts, each of which may entail unique design, specifications, development, and other specialized requirements. Working with a large number of geographically dispersed component suppliers to get the right parts at the right time requires seamless coordination.

Any miscommunication between teams or poor synchronization between systems may result in errors, inefficiencies, and delays, all of which can have a direct impact on a company’s bottom line. When product design and manufacturing are partially or entirely outsourced to partners and contract manufacturers, these challenges and resulting costs can grow exponentially.

STACI and our sister facility in Ohio (Inservco) provides a domestic to offshore or NPI to production solution. The following illustration highlights the process involved:



***NPI Services – US Based continued . . .***

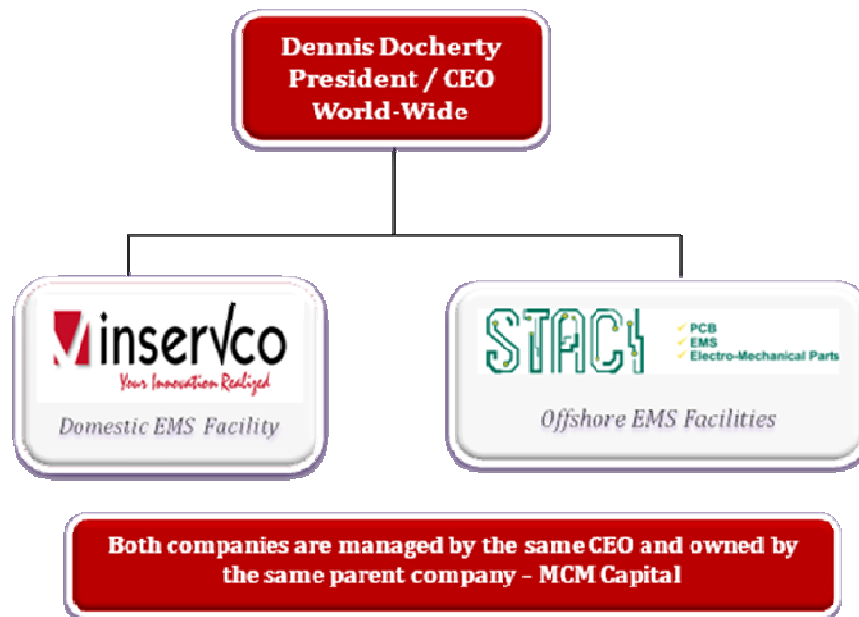
**Basic NPI Elements Include:**

- Printed circuit board assembly (PCBA) – labor, materials, test, NRE / tooling / programming
- System assembly – labor, materials, test, NRE / tooling / programming
- Engineering – process and documentation development (*typically covered in the labor pricing category, but may have separate charges depending on the customer requirements*)

**NPI General Process Overview:**

- Design → Prototype(s) → ECO Revision(s) → Tooling → US to China Transition → Production
- Critical element – immediate establishment of a cross-functional team between our customers and STACI/Inservco with regularly scheduled meetings to address the project status and actions to address via an “Action Register” approach that addresses “Open” and “Closed” item status.

**STACI / Inservco Executive Management Overview**



STACI and Inservco are owned by MCM Capital of Cleveland, Ohio and both are managed by the same CEO – Dennis Docherty who has over 40 years of manufacturing and Fortune 500 executive management experience.

## ***NPI Services – US Based continued . . .***

Our U.S. NPI capabilities include 40 years of prototype to small production volume expertise throughout the manufacturing process. Our domestic operation (Inservco) is a 60,000 sq. ft. facility near Cleveland, Ohio and provides easy access to and from for time sensitive / critical implementation requirements.

### **Customer Focus Team Overview**

Both our U.S. and China facilities utilize the same equipment, processes, and organizational structure to optimize the NPI to production transition process. The **Customer Focus Team** operational model used in both facilities provides the customer with dedicated personnel and resources (*below*):



---

## ***Production – China Based***

We own our China operations and have had full-time staffing requirements for over five years in southern China. Our facility is approximately 60,000 sq. ft. and is located in Dongguan City; about two hours drive from Hong Kong. Like our U.S. operation, STACI China is fully functional with dedicated customer focus teams, commodities personnel, and all the technical support functions in place.

Our China facility currently conducts full system build manufacturing solutions and can easily accommodate our customer's volume requirements now and in the future. We can accommodate all your freight management requirements through our supply chain solutions – from China to the U.S., Europe, or wherever you may need to shipment to be sent.

---

## ***Final Packaging & Distribution***

STACI China can accommodate your products final packaging and distribution requirements from procurement through order management logistics. Once the final packaging specifications are completed we can address the full scope of services as required to support your time-to-market requirements.



STACI Corp.  
Headquarters  
2921 W. Cypress Creek Rd.  
Fort Lauderdale, FL 33309  
USA

### ***After Sales Support***

STACI / Inservco can accommodate your warranty / service-repair services from our Ohio facility. This includes warranty service and repair, return material authorization (RMA), field replacement units (FRU), end-of-life (EOL) support if required.